

Sanjeevan Engineering and Technology Institute,

Sanjeevan Knowledge City, Panhala, Tal. Panhala, Dist. Kolhapur

Department of Master of Business Administration

STAFF PROFILE INFORMATION



Name of Staff:-	Rohit Arvind Pawar
Designation: -	Assistant Professor
Qualification:-	B.Sc., M.B.A., M.Phil., (Ph.D Pursuing)
Area of Specialization:-	Marketing Management, Human Resource Management, General Management, International Marketing
Experience:	22.4 years (Teaching- 13.4 Years & Industrial -9 Years, Overseas - 3 Years)
Email id:-	rohit.pawar@seti.edu.in
Contact Number:-	9689332929

> PAPER PUBLICATIONS:

PAPER PUBLICATIONS: CONFERENCE-NATIONAL / INTERNATIONAL , JOURNAL

Sr. No	TITLE	JOURNAL / CONFERENCE	VOLUME	ISSN
1	"Assessment of Community Participation in Ecotourism and Conservation at Dandeli Wildlife Sanctuary, Karnataka, India"	National Conference on Biodiversity : Status and Challenges in Conservation - 'FAVEO' 2013 Thane	'FAVEO' 2013	ISBN : 978- 81- 92362 8-1-6
2	"An Empirical Study of Awareness about Ecotourism among Tourist Visiting Bio-Diversity Hotspot in Western Ghats"	3 rd National Conference on Environment and Biodiversity of	EBI-2013	

		India www.nebio.in	
3	"An Empirical Study Of Awareness About Ecotourism Among Tourist Visiting Radhanagri Wildlife Sanctuary In The Western Ghat Section Of Kolhapur District-A Biodiversity Hotspot"	Kolhapur Institute of Technology's Institute of Management Education and Research	
4	"Education in the era of globalization: Importance of Collaboration and Networking"		

Research Contribution: Nil.

Research Grants: (Details of grants received)

	S. No.	Funding Agency	Year	Title of the project	Amount in Rs.
1	1				

> Research IDs: Nil

1	Google scholar ID	
2	Researcher ID	
3	ORCID ID	

➤ Reviewer of : Nil

1.

2.

> Number of Ph. D. scholars guiding: Nil

➤ Book Published: Book Chapters: Nil

▶ Member of Professional Bodies:

- **1.** Life time Member of "Indian Society for Training & Development" (ISTD), New Delhi.
- 2. Member of National Geographic Society
- **3.** Member of Bombay Natural History Society

> Achievements:

- **4.** Consulted Desai-Patil Agro Processing, Kolhapur on Exports, end to end market and vendor development, license procurement, storage and supply in Free Trade Zone(FTZ) in Abu Dhabi and Dubai(UAE)
- 5. Consulted Wave NXD Technologies Pvt. Ltd., Kolhapur on developing domestic and International marketing strategy for the import substitute product of Ultrasonic spray nozzle, an approved start-up by SciTech park, Pune. Signed agreement with SciTech Park for 40 Lakhs under Startup India Seed Fund Scheme (SISFS)
- **6.** Working with "Engineers India Research Institute" (EIRI), New Delhi, on project development on food processing industries with primary focus on Startups.
- 7. Consulted Nutrastarch Foods & Agro Pvt. Ltd., Navi Mumbai on Starch Project.
- **8.** Worked with SGT Sino-German Machinery and Electronic Equipment Co., Ltd, Hefeinan, and Kaifeng-Sida Agricultural Equipment Pvt. Ltd, Kaifeng, China, for Market prospects for starch producing machinery in Indian subcontinent and South East Asia.
- **9.** Working on high yielding variety of tuber with scientist from Central Tuber Crop Research Institute (CTCRI-CSIR), Thiruvananthapuram, Kerala.
- **10.** Consulted ITC Indian Tea Culture Pune, on branding, packaging, development of marketing strategy.
- 11. Consulted Jaggery project in association with Sai Rupam Technologies, Pune
- **12.** Working on foreign Institute collaboration, Faculty and student exchange program in consultation with International scholars and academician from Denmark and UAE, successfully coordinated their visit to D.Y Patil Agriculture University, Talsande, Kolhapur and RIT College, Islampur.
- **13.** Nominated by Vice Chancellor for subject expert on redressal committee of revaluation by Shivaji University, Kolhapur
- **14.** Successful provided information and guided swayam sevaks on importance of MBA in todays business world at Shrimati Gangabai Khivraj Ghodawat Kanya Mahavidyalaya (Arts & Commerce), Jaysingpur
- **15.** Under the Centre for competitive exam and Business guidance, successfully conducted seminar on "Nature of Business Administration and Employment Opportunities" at Mahila Mahavidyalaya, Karad.

2.Details of Faculty Development Programs(Workshop/Conference/Training Program)

S. No.	Title of Program	Organized by (Venue)	Year	Duratio
				n
1	Campus Connect Faculty Development Program(Communication)	'Infosys' in association with Shivaji University	2008	8 Days
2	Faculty Development Program	Rajarambapu Institute	2023	2 Days

		of Technology, Islampur		
3	Workshop on Research and Development	CSIBER	2003	10 Days
4	Training programme □rga- nized on 9 th & 10 th December by academic section by RIT on outcome based education.	Rajarambapu Institute of Technology, Islampur	2023	2 Days
5	Microsoft office training orga- nized by DMS	Rajarambapu Institute of Technology, Islampur	2023	5 Days
6	Training Program Organized/ workshop organized for School Management Committee rep- resentatives training Pro- gramme –Zilla Parishad schools	Rajarambapu Institute of Technology, Islampur	2023	2 Days
7	Workshop on Industry Academia Conclave 2K23 on ''Business Network Development''.	Rajarambapu Institute of Technology, Islampur	2023	1 Day
8	"Workshop on Exploring Markets for Business Growth" By Dr. Jagat Shah under the International Business Support Hub.	Centre of Excellence organized by Kolhapur Foundry & Engineering Cluster, Gokul Shirgaon, Kolhapur	2022	6 Days
9	Attended Webinar on "DELNET Resources and Services" organized jointly by RIT and DELNET – Developing Library Network	Rajarambapu Institute of Technology, Islampur	2023	1 day
10	Induction Program under the center for Teaching and Learning (CTL) of RIT	Rajarambapu Institute of Technology, Islampur	2022	2 Days
11	National Seminar on Human Resource Management in Post Globalization Era: Issues and Challenges	Organised by Department of Commerce Karmaveer Bhaurao Patil College, Vashi, Navi Mumbai and Thane Belapur Industry Association, Navi Mumbai	2009	2 Days
12	State level Two Day Seminar on " Management of Small and	RIT, Department of Management Studies	2009	2 Days

	Medium Scale Enterprises (SMES) in the context of Depression			
13	Workshop on "Creating Performance Driven Culture in the Companies"	Kolhapur Institute of Technologys Institute of Management Education and Research, Kolhapur	2014	1 Day
14	Workshop on Rejuvenation of MBA Syllabus	Jaywant Institute of Management, Wathar in association with Shivaji University, Kolhapur	2016	1 Day
15	National Conference " On The Tracks of Globalization"	Kolhapur Institute of Technologys Institute of Management Education and Research, Kolhapur	2013	1 Day
16	Faculty Development Program organized under lead college activity on the occasion of Golden Jubilee Year of Shivaji University, Kolhapur	Kolhapur Institute of Technologys Institute of Management Education and Research, Kolhapur	2012	1 Day
16	Workshop on "Research Methodology"	SIBER	2003	2 Days
17	"Innovation and Entrepreneurship Exposure Training Program" (Mentor-Mentee Scheme)	Entrepreneurship Development Startup and Innovation Cell, Dr. D.Y Patil Institute of Technology, Pimpri, Pune	2022	2 Days
17	Attended Workshop @ Pimpri Chinchwad Startup Incubation Centre (PSIC)	D.Y Patil Institute of Technology, Pimpri, Pune	2022	1 Day