

Report – Career Guidance on Entrepreneurship Workshop
A Report
On
**One Day Workshop on “Career Guidance on
Entrepreneurship”**

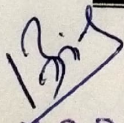
1. **Title of Workshop :** Career Guidance on Entrepreneurship
2. **Date of Workshop:** 26th December 2022 (From 9:30 am to 4:15 pm)
3. **Kind of Activity:** Hands on Entrepreneurial skills Training
4. **Organized By :** Students Affair Cell & T&P Cell of BS&H Department
5. **Collaborating Agency :** Central Railways ,Pune
6. **Resource Person /Trainer :** Mr.Pulkit Tiwari, Class 1 officer,
Sub-Divisional Railway Manager, Pune
7. **Objectives of the Workshop:**

Entrepreneurial skills can encompass a broad range of various skill sets like technical skills, leadership and business management skills and creative thinking. Because entrepreneurial skills can be applied to many different job roles and industries, developing your entrepreneurial skills can mean developing several types of skill sets. For instance, to be a successful business owner, you may need to develop your business management skills. To build and maintain successful project teams you might need to improve your leadership and communication skills. Entrepreneurial skills can encompass a large range of both soft and hard skills. Because of the many business roles entrepreneurs may take on, they may also develop a variety of different skill sets to accommodate the growth of their businesses and brands.

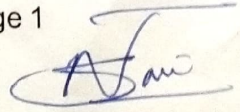
Entrepreneurship as a career alternative is becoming more and more popular across age, gender, and ethnic origin. Being an entrepreneur is not limited to certain personality types or stereotypes; there is possibly an entrepreneurial spirit in all of us. As the global economy grows and changes, there are more and more opportunities for individuals to become entrepreneurs and adopt careers that fit their lifestyles. Entrepreneurship is a vital part of any national economy.

After completing this workshop students will be able to:

1. To understand different career paths and how to choose the right one for their interests and goals.


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2. Developing a resume and cover letter that effectively communicates their skills and experience to potential employers.
 3. Networking with professionals in their field and learning how to build and maintain professional relationships.
 4. Identifying their strengths and weaknesses and developing strategies to improve their performance in the workplace.
 5. Learning how to set goals and create a plan to achieve them.
 6. Understanding the basics of entrepreneurship and how to start and run a small business.
 7. Developing critical thinking, problem-solving, and decision-making skills.
 8. Learning how to manage time effectively and prioritize tasks.
 9. Improving communication and collaboration skills.
 10. Gaining confidence in their abilities and becoming more self-motivated.
- Overall, the goal of a career and entrepreneurship workshop is to help participants develop the skills and knowledge they need to succeed in their chosen career or start their own business.


8. Place of Activity (venue): Drawing Hall & BS&H Department

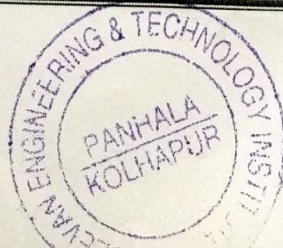
9. Number of Participants: Total 184 students participated for this workshop

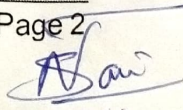
10. Participants from: All Branch Students from Engineering Department
(First Year)

11. Workshop Discussions & Hands on Training on:

| | |
|---|---|
| Day Monday (26/12/2022) | Guidance on Career & Entrepreneurship <ul style="list-style-type: none">➤ Speaker targeted to provide opportunities to our students to expand their dexterities in various significant facets involved in building Career Opportunities in Entrepreneurship and Innovation. He also elucidated on <ul style="list-style-type: none">➤ how to be an entrepreneur focusing on core areas of the Business building like the relationship between Innovation & Entrepreneurship,➤ Types of Entrepreneurs, Functions of an Entrepreneur,➤ Barriers to Entrepreneurship, Qualities of an Entrepreneur, Circle diagram for startup, Internal & External Factors of Entrepreneurship and finally pondered on 'My startup story and Innovation'. |
| Interactive Activities on Above during the workshop were conducted | |


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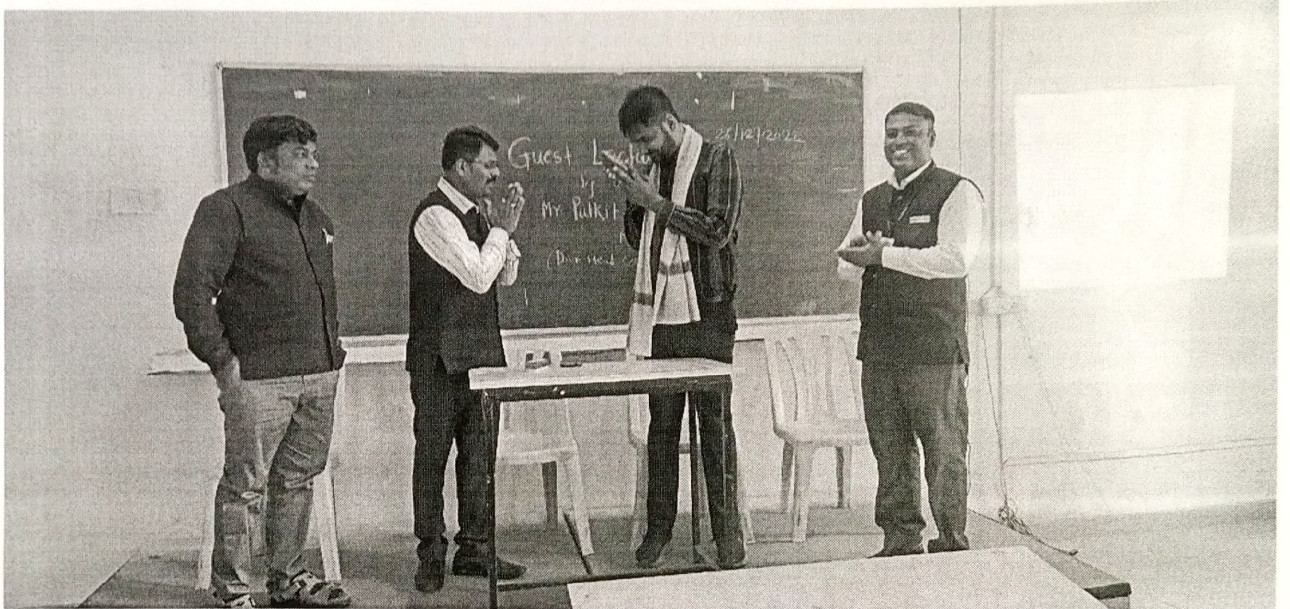


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12. Photographs:

Inauguration & Felicitation Function at (BSH Hall) Chief Guest-Mr.Pulkit Tiwari



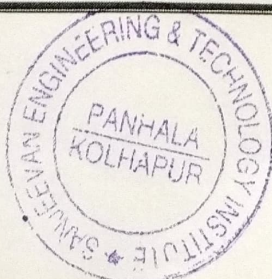
On stage- Prof.Nishant Tharkar (HoD), Vice Principle Dr.Suhas Sapate, Prof.Ashok Kolekar

Vice Principle Dr.Suhas Sapate, while addressing the students



R. Nishant
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A. S.

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Prof.Nishant Tharkar (HoD-BS&H) while introducing the Chief Guest of Workshop



Training Session at BS&H Department Class Rooms by Mr.Pulkit Tiwari,Pune



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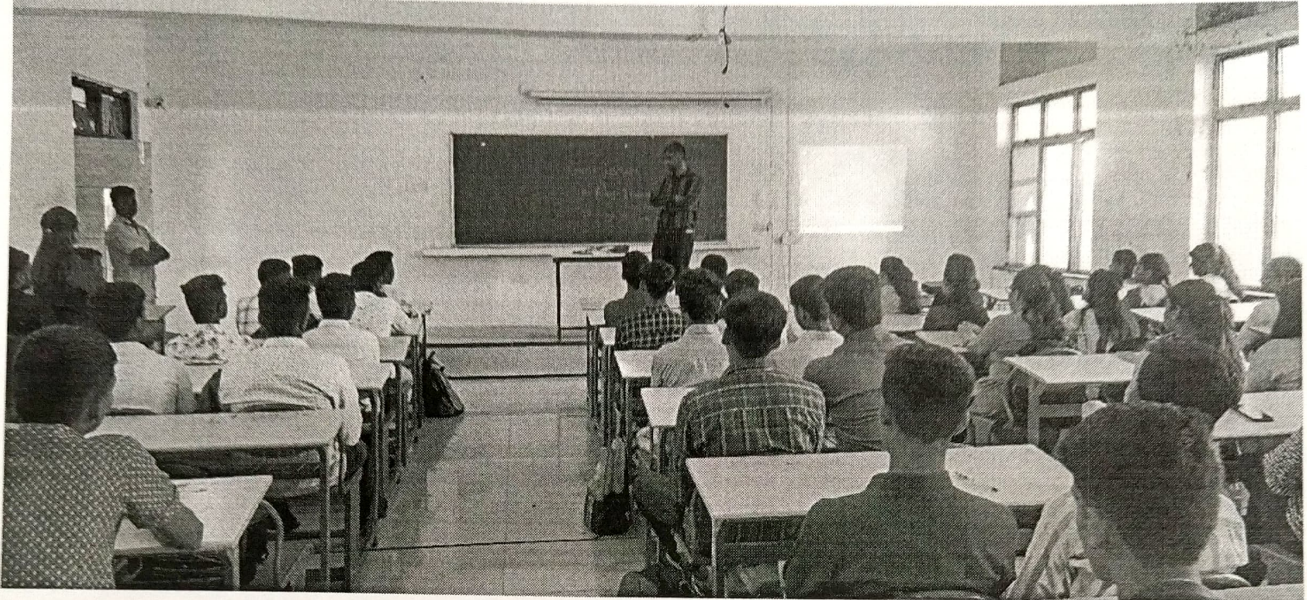
Dr. A. V.

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During Workshop.....



13. Report Prepared By: Asst. Prof. Ashok B. Kolekar (Students Affair Coordinator)

BS&H Department, Sanjeevan Engineering & Technology Institute, Panhala.

***** Thank You *****

(Prof. A. B. Kolekar)

Student Affair coordinator
BS & H.

Prof. N. B. Tharkar

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Panhala, Kolhapur - 416 201

AY. 2022-23

26/12/2022

| Roll .No | Candidate Name | Sign |
|----------|------------------------------|-------------------------|
| 101 | BHOIR DIPESH ANANTA | Dipesh |
| 102 | DINDE SAMARTH JANARDAN | |
| 103 | KADAM SAMARTH PRAVINKUMAR | SPKadam |
| 104 | KARANDE PRACHI SANJAY | Prachi |
| 105 | PATIL MAYUR DEEPAK | MPatil |
| 106 | PATIL SAHIL ARUN | SA Patil |
| 107 | PATIL VYANKATESH MANOHAR | Vyankatesh |
| 108 | RUPNOOR SATEJ PRAVIN | RS Rupnoor |
| 109 | AREKAR HARSHAD RANGRAO | Harshad |
| 110 | BHALEKAR KAUSTUBH SAMBHAJI | |
| 111 | BHOGAVKAR KEDAR KAMALAKAR | Kedar |
| 112 | BHOSALE ADITYARAJE SAYAJIRAO | Aditya |
| 113 | CHOUGALE SANKET PRADIP | Sanket |
| 114 | DINDE ROHAN BALASO | Rohan |
| 115 | GAWADE ANIKET SUBHASH | Aniket Kedar |
| 116 | HAJARE ANKITA AVAGHADI | Ankita |
| 117 | HALADKAR SWAPNIL SARDAR | Swapnil |
| 118 | KADAM TANVI ASHOK | |
| 119 | KHOT AKSHADA SURESH | Akshada |
| 120 | KULKARNI ABHISHEK MADAN | Abhishek |
| 121 | PATIL ANMOL VISHAL | Anmol |
| 122 | PATIL DAKSHATA RAJENDRA | Dakshata |
| 123 | PATIL PAVAN GANAPATI | Pavani |
| 124 | PATIL ROSHAN DNYANDEV | Roshan |
| 125 | PATIL SAHIL RAJENDRA | Sahil |
| 126 | PATIL SAHIL RAVINDRA | Sahil |
| 127 | PAWAR SAHIL BHIVA | Sahil |
| 128 | PILANKAR RUTUJA SANDIP | Rutuja |
| 129 | POWAR SOURABH SUHAS | Sourabh |
| 130 | RAWAT SWARAJ VITTHAL | Swaraj |
| 131 | SAWANT VINAYAK VIKRAM | Vinayak |
| 132 | THOMBARE SUBHASH PANDURANG | |
| 133 | VAISHALI PANDURANG JADHAV | Vaishali |
| 134 | BAHADURE SUDESH RAMCHANDRA | Sudesh |
| 135 | BHALERAV SURAJ NAGRAJ | Suraj |
| 136 | BHOPALE SAMRUDDHI PRAKASH | Bhopale |
| 137 | KHARADE OMKAR JAGDISH | |
| 138 | LAD SAHIL SARDAR | Sahil |
| 139 | MANE ANIKET JAGADISH | |
| 140 | PATIL ADITYA RAMESH | Aditya |
| 141 | PATIL PRATHMESH HINDURAO | Prathmesh |
| 142 | PATIL PRATHMESH TANAJI | Prathmesh |
| 143 | PATIL RUTURAJ BALASO | Ruturaj |
| 144 | PHARANE VIVEK SATISH | Vivek |
| 145 | POWER RAJ SAMBHAJI | RS Power |

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One Day Workshop "Career Guidance of Entrepreneurship"

A.Y. 2022-23

26/12/2022

| Roll .No | Candidate Name | Sign |
|----------|----------------------------------|-------------|
| 201 | ARYA SANJAY ZENDE | Arya |
| 202 | ATHANIKAR NADAF NAHIDA FAIYAZ | Nahida |
| 203 | BAMBUGADE SAINATH ASHOK | Sainath |
| 204 | CHOUGALE SAHIL GOVIND | Chougale |
| 205 | DESAI SIDDHESH SHAILENDRA | Desai |
| 206 | DHARANE AJAY VINOD | Ajay |
| 207 | DHOLE KAIF SAHEBLAL | Dhole |
| 208 | GAIKWAD SANIKA SATISH | |
| 209 | GHATAGE ANISHA POPAT | |
| 210 | GOLDE SARTHAK RAOSAHEB | Sarthak |
| 211 | JADHAV SURAJ SAYAJI | SSJ |
| 212 | KAKADE TANISHAQ SHAILENDRA | Kakade |
| 213 | KAMBLE VIDYADHAR SHANKAR | Kamble |
| 214 | KAPASE KETANKUMAR KUBER | Kapase |
| 215 | KULKARNI OMKAR SOMNATH | Omkar |
| 216 | MALI PRASANNA NANDKUMAR | P.N. Mali |
| 217 | MANGLEKAR PURVA ANANT | PAM |
| 218 | PATIL PRANAV BABAN | Patil |
| 219 | PATIL SHUBHAM | Patil |
| 220 | PATIL SOURABH RAOSAHEB | Patil |
| 221 | POL PRAJAKTA BHUPAL | Prajakta |
| 222 | RAUT ROODRA NISHANT | Raut |
| 223 | REDEKAR PRANITA DIPAK | PRedekar |
| 224 | REDEKAR SATYAJIT VITTHAL | Redekar |
| 225 | SANGAR PRAMOD PRADIP | Pramad |
| 226 | SHINDE PRACHI NAMDEV | Shinde |
| 227 | SUTAR OMKAR SANJAY | Omkar |
| 228 | SUTAR VAIBHAV NIVAS | Sutar |
| 229 | TIBE ANJALI GORAKHANTH | |
| 230 | TOTAWAR HARSHVARDHAN DEEPAK | |
| 231 | AMRUT ANIL ALMAN | Alman |
| 232 | BHADEKAR HARSHADA MAHESH | Harshada |
| 233 | BHIVDARNE PRATIK NAVANATH | |
| 234 | BHOSALE ABHISHEK VIJAY | |
| 235 | BURAN SANDESH SHIVAJI | Buran |
| 236 | GAWADE PARASHRAMDADA CHANDRAKANT | Gawade |
| 237 | GAWADE SUDESH RAVALNATH | |
| 238 | GAWADE TEJASWINI GANPATI | Gawade |
| 239 | MULIK SANIKA JOTIRAM | Mulik |
| 240 | PATIL SANIKA SATUPPA | Patil |
| 241 | PATIL VAIJAYANTI DATTATRAY | Vaijayanti |
| 242 | SAMARTH SANDIP DOMBE | Sandip |
| 243 | SAWANT SAHIL SANTOSH | Sawant |
| 244 | SURYAWANSHI DURVA CHANDRAKANT | Suryawanshi |
| 245 | VIRANJAY SHIVAJI MUDAGE | Viranjay |

12/5/23

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DTE Code : **EN6315**



NAAC Accredited

AICTE ID : 1-8019451
AISHE Code : C-11165

HOLY-WOOD ACADEMY'S

SANJEEVAN

ENGINEERING & TECHNOLOGY INSTITUTE, PANCHALA

Sanjeevan Knowledge City, Somwar Peth-Injole, Panchala, Tal. Panchala, Dist. Kolhapur.
Pin- 416 201 (Maharashtra) Phone : 9146999500

Approved By AICTE, New Delhi Recognized by Govt. of Maharashtra & DTE
Permanent Affiliation by Dr. Babasaheb Ambedkar Technological University, Raigad

Date : 24/02/2023

Annual Report of Career Development Cell (Academic Year 2022-23)

The career development cell of the institute completed the foundation course towards preparation of civil services examinations in the academic year 2022-23 with relevant modifications from the prior courses conducted in previous years .

Following is a brief overview of the course conducted by the cell in academic year 2022-23.

Name of the course : Competitive Examination guidance Programme

Session I : 3 March 2023

Session II : 09 March 2023

Total Sessions : 2 sessions (4Hrs.)

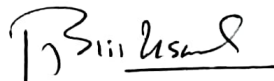
Total Students Benefited : 139

Conducted by : Prof. Nishant B Tharkar

Content of the Course : Opportunities through Competitive Examination.

The course emphasized on creating a strong foundation of social science subjects towards preparation of civil services examinations at central and state level and casting them as a examination ready entity by the time they pass out from the institute.

The target subscribers for the course were primarily, final year and pre-final year students.


Prof. Nishant B Tharkar

Co-ordinator , Career Development Cell




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DTE Code : **ENG315**



NAAC Accredited

AICTE ID : 1-8019451
AISHE Code : E-11165

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Date : 23/2/2023

NOTICE

- All final year students of all streams are informed to note that the career development cell of our institute is undertaking guidance programme for students towards preparation of competitive examinations. Under the programme an Introductory session shall be conducted on 3 March and 9 March 2023. Interested students are informed to attend the same at Central Drawing Hall
Morning Session : 10:30 to 12:30

Prof. N.B.Tharkar

Career Development Cell



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Sanjeevan Engg. & Tech. Institute
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DTE Code : **EN6315**



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AISHE Code : C-11165

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Career Development Cell

Trainers Information

Name : Nishant B . Tharkar

Qualification : M.Tech. (Mechanical Engineering Design)

Work Profile : Academician

Experience : 17 years

Exposure to competitive Examinations :

- Appeared for interview of RBI grade B Officer 2017
- Appeared for **mains** examinations of
 - UPSC Civil Services Examination 2016
 - UPSC Civil Services Examination 2015
 - UPSC Civil Services Examination 2014
 - NABARD grade B Officer 2016
 - SBI Probationary Officer 2016
 - NICL Administrative Officer 2016

P. B. Tharkar



P. B. Tharkar
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5.1.3 Percentage of students benefitted by guidance for competitive examinations and career counselling offered by the institution

| Year | Guidance for competitive examinations | | | Details of career counselling | | |
|------|--|---------------------------------|--|---------------------------------------|---------------------------------|---------------------------|
| | Name of the Activity | Number of students participated | Number of students qualified in the competitive examinations | Name of the Activity | Number of students participated | Number of students placed |
| 2023 | Conducted Competitive Awareness Program for UPSC, MPSC, and SSC with test Series studnets 07-07-2023 | 110 | Nil | Career Counselling & Guidance Program | 280 | 124 |



[Signature]

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Sanjeevan Engineering and Technology Institute

Report on the Career Counselling & Guidance Program, March 16, 2023

Report on the Career Counselling & Guidance Program conducted by Dr. Ajay Krishna Maske on March 16, 2023, for the first-year and third-year students of Sanjeevan Engineering and Technology Institute. The objective of this program was to explore and shed light on career opportunities available after completing a B.Tech degree in various sectors.

Introduction: The Career Counselling & Guidance Program was organized to provide students with a comprehensive understanding of the career paths and opportunities available to them post-B.Tech. Dr. Ajay Krishna Maske, an expert in career guidance and counselling, conducted the program to assist students in making informed decisions about their future.

Key Highlights:



Career Path Exploration: Dr. Maske introduced students to a wide range of career options across sectors such as engineering, technology, government, private, research, and entrepreneurship. He highlighted the diverse pathways they could pursue, from pursuing further education to entering the workforce directly.

Expert Insights: The program included presentations, interactive discussions, and expert insights from Dr. Maske, who shared his experience and expertise in the field. He discussed the current job market, industry trends, and the skill sets required to excel in various career domains.

Individual Consultations: Dr. Maske offered one-on-one consultations to students, where he addressed their specific career concerns, aspirations, and queries. This personalized guidance allowed students to receive tailored advice based on their unique interests and goals.

Pathway Planning: The program assisted students in creating individual career roadmaps and goals, emphasizing the importance of setting short-term and long-term objectives to achieve career success.

Impact:

The Career Counselling & Guidance Program left a positive and profound impact on the students. It helped them gain a clearer perspective on their career options and the steps needed to achieve their goals. Students expressed their gratitude for the guidance and advice provided by Dr. Maske, which has bolstered their confidence and decision-making abilities.

Conclusion:

Dr. Ajay Krishna Maske's Career Counselling & Guidance Program was an invaluable initiative to empower our students with the knowledge and insights needed to make informed career decisions. It not only broadened their horizons but also provided a sense of direction and purpose as they navigated their B.Tech journey and planned for their future.

We extend our heartfelt appreciation to Dr. Maske for his unwavering commitment to our students' well-being and for his dedication to their career development. We look forward to continuing this initiative in the future to ensure that our students receive the guidance they need to flourish in their chosen careers.

Should you require any further information or have additional questions about the program, please do not hesitate to contact us.

Sincerely,

Sanjeevan Engineering and Technology Institute

Training and Placement Department



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COMPETITIVE AWARENESS PROGRAM FOR UPSC, MPSC, AND SSC WITH TEST SERIES FOR STUDENTS

Sanjeevan Engineering and Technology Institute

Comprehensive report on the Competitive Awareness Program conducted for the final year students of Sanjeevan Engineering and Technology Institute on July 7, 2023. This program was designed and led by Dr. Ajay Krishna Maske to prepare students for various competitive exams such as UPSC, MPSC, and SSC.

Introduction: The Competitive Awareness Program was organized with the objective of equipping final-year students with the knowledge and skills required to excel in highly competitive examinations like UPSC, MPSC, and SSC. The program aimed to enhance the students' awareness of the examination patterns, build their confidence, and provide them with a clear roadmap to success.



Key Highlights:

Test Series: Dr. Ajay Krishna Maske conducted a series of comprehensive tests that closely resembled the format and difficulty level of UPSC, MPSC, and SSC exams. These tests were carefully crafted to evaluate the student's proficiency in various subjects and exam patterns.

In-Depth Guidance: Dr. Maske offered detailed guidance and insights into the examination process. He discussed the syllabus, exam pattern, and strategies to approach different sections of the exams. He also provided recommendations on time management and answer writing techniques.

Interactive Sessions: The program included interactive sessions where students could ask questions and clarify their doubts. This created a conducive learning environment, encouraging active participation and engagement.

Performance Analysis: Dr. Maske, along with the faculty, meticulously analyzed the performance of each student in the test series. This analysis helped students identify their strengths and weaknesses, allowing them to focus on areas that needed improvement.

Impact:

The Competitive Awareness Program received an overwhelming response from the students. The program not only boosted their confidence but also instilled a sense of determination to excel in their chosen competitive exams. The students expressed their gratitude for the guidance and support they received, and they feel well-prepared to take on the challenges of UPSC, MPSC, and SSC examinations.

Conclusion:

The Competitive Awareness Program conducted by Dr. Ajay Krishna Maske was a resounding success. It played a vital role in equipping our final-year students with the necessary tools to pursue their ambitions of a successful career in the civil services and government sectors. We express our sincere appreciation to Dr. Maske for his dedication and expertise in guiding our students.

We believe that the knowledge and skills gained during this program will undoubtedly benefit our students as they embark on their competitive examination journey. We look forward to similar initiatives in the future to continue supporting our students' academic and career aspirations.

Please feel free to reach out if you require any further information or have additional inquiries regarding this program.

Sincerely,

Sanjeevan Engineering and Technology Institute




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